

Preliminary Agenda (Subject to change)

28th Annual Meeting & Training Seminar

North American Death Care Regulators Association (DRCA)

September 9th-11th, 2013

Hilton St. Louis Downtown

Website is accessible at: www.nadcra.org

Meetings are in the Independence Room

Sunday – September 8, 2013 (travel day)

Members arrive from respective states and provinces during the day and check-in:

5:00 pm – 6:00 pm Informal (including attire) – “Meet and Greet your Fellow Regulators”

6:00 pm Dinner – Robert E Lee Room

Monday, September 9, 2013

7:30 – 8:30 Continental Breakfast – Robert E. Lee Room

8:30-10:00 Introductions, business meeting, committee reports, and election of officers.

10:15-12:00 Roundtable discussions of enforcement and regulatory issues, including state and provincial reports.

12:00-3:30 Lunch and tour of Bellefontaine Cemetery

3:30-4:30 Roundtable discussions of enforcement and regulatory issues, including state and provincial reports.

Tuesday, September 10, 2013

7:30 – 8:30 Continental Breakfast – Robert E. Lee Room

8:30-10:15 **Consumer Issues in the Death Care Industry.** Josh Slocum, the Executive Director of Funeral Consumers Alliance will identify and discuss important consumer issues in the death care industry.

10:30-12:00 **Examining Trust Funds.** A presentation of best practices and procedures by Missouri Division of Finance, Gino Avella, Senior Trust Examiner.

12:00-1:00 Luncheon – Robert E. Lee Room

1:00-3:00 **Cremation Association of North America (CANA) Panel.** A discussion of cremation trends and issues of interest to regulators.

3:15-4:30 **The “Model” Pre-Need Trust.** W. H. (Bill) Williams, Jr., the President/CEO and Vice Chairman of the Board of Funeral Services, Inc., will identify common problems with those problematic trust that have made recent headlines. Then, we’ll discuss solutions: solutions that focus on the proper duties of each of the five main players in the death care trust business: the trustee, the investment manager, the record keeper, the death care firm, and the regulator. When we’re done, we’ll have outlined the “Model” Preneed Trust.

4:45-6:30 Reception/meet and greet; regulators and speakers/presenters.

7:00-10:00 Cardinal baseball game

Wednesday, September 11, 2013

- 7:30 – 8:30 Continental Breakfast – Robert E. Lee Room
- 8:30-10:00 **High Pressure Alkaline Hydrolysis, also known as Bio Cremation.** Matthews International will provide basic information about Bio Cremation, which is being proposed as an alternative to traditional cremation and burial and is currently legal in 8 states. The presentation will include an overview of state regulation of the process.
- 10:15-12:00 **Cemetery Operator’s Panel.** A broad discussion of issues facing cemeteries and how cemeteries are responding to competitive and financial pressure in the death care industry. Learn about cemetery operations, alternative interment methods, and the current trends in the death care industry, such as cremation.
- 12:00-1:00 Luncheon – Robert E. Lee Room
- 1:00-2:30 **The Federal Trade Commission’s Funeral Rule.** An overview of the Funeral Rule, general price lists and a discussion of current issues by Poul Lemasters, an attorney and funeral director who serves as cremation counsel and GPL compliance provider for members of the International Cemetery, Cremation and Funeral Association (ICCFA). (This presentation may qualify for continuing legal education credits.)
- 2:45-3:30 **National Prearranged Services, Inc. (NPS) and Lincoln Memorial Life Insurance Company.** A discussion of the 50-count indictment charging wire, bank, mail and insurance fraud: money laundering, and multiple conspiracy charges involving the sale of prepaid funeral services. A discussion of the Texas Insurance Division’s receivership, the life insurance guarantee associations and the legal issues and impact by Sharon Euler, Dennis Britson (This presentation may qualify for continuing legal education credits).
- 3:30-5:00 Roundtable discussions if needed and wrap-up
- 7:30 – 9:00 DCRA Dinner

Thursday, September 12, 2013 (travel day)